# **CHAPTER 1**

# Accounting in Action

### **ASSIGNMENT CLASSIFICATION TABLE**

<u>Stu</u>	dy Objectives	Questions	Brief Exercises	Exercises	A Problems	B Problems
1.	Explain what accounting is.	1, 2, 5		1		
2.	Identify the users and uses of accounting.	3, 4		2		
3.	Understand why ethics is a fundamental business concept.			3		
4.	Explain generally accepted accounting principles and the cost principle.	6		4		
5.	Explain the monetary unit assumption and the economic entity assumption.	7, 8, 9, 10		4		
6.	State the accounting equation, and define assets, liabilities, and owner's equity.	11, 12, 13	1, 2, 3, 4	5, 6, 7, 11	1A, 2A 4A	1B, 2B 4B
7.	Analyze the effects of business transactions on the accounting equation.	14, 15, 16, 18	5, 6, 7, 8	6, 7, 8, 10, 11	1A, 2A, 4A, 5A	1B, 2B, 4B, 5B
8.	Understand the four financial statements and how they are prepared.	17, 19, 20, 21	9, 10	9, 12, 13, 14, 15, 16	2A, 3A, 4A, 5A	2B, 3B, 4B, 5B

### ASSIGNMENT CHARACTERISTICS TABLE

Problem Number	Description	Difficulty Level	Time Allotted (min.)
1A	Analyze transactions and compute net income.	Moderate	40–50
2A	Analyze transactions and prepare income statement, owner's equity statement, and balance sheet.	Moderate	50–60
ЗА	Prepare income statement, owner's equity statement, and balance sheet.	Moderate	50–60
4A	Analyze transactions and prepare financial statements.	Moderate	40–50
5A	Determine financial statement amounts and prepare owner's equity statement.	Moderate	40–50
1B	Analyze transactions and compute net income.	Moderate	40–50
2B	Analyze transactions and prepare income statement, owner's equity statement, and balance sheet.	Moderate	50–60
3B	Prepare income statement, owner's equity statement, and balance sheet.	Moderate	50–60
4B	Analyze transactions and prepare financial statements.	Moderate	40–50
5B	Determine financial statement amounts and prepare owner's equity statement.	Moderate	40–50

	<b>Correlation Chart between</b>	Bloom's T	axonomy, §	Study OI	bjectives a	and E	ו Bloom's Taxonomy, Study Objectives and End-of-Chapter Exercises and Problems	cises and	Problems
	Study Objective	Knowledge	Comprehension	nsion	Application	u	Analysis	Synthesis	Evaluation
÷	Explain what accounting is.		Q1-1 Q1-2	Q1-5 E1-1					
Ŕ	Identify the users and uses of accounting.		Q1-3 Q1-4	E1-2					
ы.	Understand why ethics is a funda- mental business concept.		E1-3						
4	Explain generally accepted accounting principles and the cost principle.		Q1-6 E1-4						
<u></u> .	Explain the monetary unit assumption and the economic entity assumption.	Q1-8 Q1-9	Q1-7 Q1-10 E1-4						
ف	State the accounting equation, and define assets, liabilities, and owner's equity.	Q1-11 Q1-12	Q1-13 BE1-4 E1-5	E1-6 E1-7 P E E1-6	BE1-1 P1 BE1-2 P1 BE1-3 P1 E1-11 P1 P1-1A P1	P1-2A P1-4A P1-1B P1-2B P1-4B			
7	Analyze the effects of business transactions on the accounting equation.		Q1-14 Q1-15 Q1-16 Q1-18 BE1-5	BE1-6 BE1-7 BE1-7 BE1-8 E1-6 E1-6 E1-7 P	E1-8 P1 E1-10 P1 E1-11 P1 P1-1A P1 P1-2A P1 P1-4A P1	P1-5A P1-18 P1-28 P1-28 P1-58			
ຜ່	Understand the four financial statements and how they are prepared.		Q1-17 Q1-19 BE1-10		Q1-20 P1 Q1-21 P1 BE1-9 P1 E1-9 P1 E1-12 P1 E1-14 P1 E1-15 P1 E1-16 P1	P1-2A E P1-3A P1-3A P1-5A P1-2B P1-2B P1-4B P1-5B	E1-13		
ā	Broadening Your Perspective		Exploring the Web	e Web		шош	Financial Reporting Comparative Analysis Exploring the Web		All About You Comparative Analysis Decision Making Across the Organization Communication Activity Ethics Case

### **BLOOM'S TAXONOMY TABLE**

## **ANSWERS TO QUESTIONS**

- 1. Yes, this is correct. Virtually every organization and person in our society uses accounting information. Businesses, investors, creditors, government agencies, and not-for-profit organizations must use accounting information to operate effectively.
- 2. Accounting is the process of identifying, recording, and communicating the economic events of an organization to interested users of the information. The first step of the accounting process is therefore to identify economic events that are relevant to a particular business. Once identified and measured, the events are recorded to provide a history of the financial activities of the organization. Recording consists of keeping a chronological diary of these measured events in an orderly and systematic manner. The information is communicated through the preparation and distribution of accounting reports, the most common of which are called financial statements. A vital element in the communication process is the accountant's ability and responsibility to analyze and interpret the reported information.
- **3.** (a) Internal users are those who plan, organize, and run the business and therefore are officers and other decision makers.
  - (b) To assist management, accounting provides internal reports. Examples include financial comparisons of operating alternatives, projections of income from new sales campaigns, and forecasts of cash needs for the next year.
- 4. (a) Investors (owners) use accounting information to make decisions to buy, hold, or sell stock.
  (b) Creditors use accounting information to evaluate the risks of granting credit or lending money.
- **5.** Bookkeeping usually involves only the recording of economic events and therefore is just one part of the entire accounting process. Accounting, on the other hand, involves the entire process of identifying, recording, and communicating economic events.
- 6. Karen Sommers Travel Agency should report the land at \$90,000 on its December 31, 2008 balance sheet. An important concept that accountants follow is the cost principle. The cost principle states that assets should be recorded at their cost. Cost has an important advantage over other valuations: it is reliable. Cost can be objectively measured and can be verified.
- **7.** The monetary unit assumption requires that only transaction data capable of being expressed in terms of money be included in the accounting records. This assumption enables accounting to quantify (measure) economic events.
- **8.** The economic entity assumption requires that the activities of the entity be kept separate and distinct from the activities of its owners and all other economic entities.
- **9.** The three basic forms of business organizations are: (1) proprietorship, (2) partnership, and (3) corporation.

#### Questions Chapter 1 (Continued)

- 10. One of the advantages Maria Gonzalez would enjoy is that ownership of a corporation is represented by transferable shares of stock. This would allow Maria to raise money easily by selling a part of her ownership in the company. Another advantage is that because holders of the shares (stockholders) enjoy limited liability, they are not personally liable for the debts of the corporate entity. Also, because ownership can be transferred without dissolving the corporation, the corporation enjoys an unlimited life.
- The basic accounting equation is Assets = Liabilities + Owner's Equity. 11.
- 12. (a) Assets are resources owned by a business. Liabilities are claims against assets. Put more simply, liabilities are existing debts and obligations. Owner's equity is the ownership claim on total assets.
  - (b) Owner's equity is affected by owner's investments, drawings, revenues, and expenses.
- 13. The liabilities are: (b) Accounts payable and (g) Salaries payable.
- 14. Yes, a business can enter into a transaction in which only the left side of the accounting equation is affected. An example would be a transaction where an increase in one asset is offset by a decrease in another asset. An increase in the Equipment account which is offset by a decrease in the Cash account is a specific example.
- 15. Business transactions are the economic events of the enterprise recorded by accountants because they affect the basic equation.
  - (a) The death of the owner of the company is not a business transaction as it does not affect the basic equation.
  - (b) Supplies purchased on account is a business transaction as it affects the basic equation.
  - (c) An employee being fired is not a business transaction as it does not affect the basic equation.
  - (d) A withdrawal of cash from the business is a business transaction as it affects the basic equation.
- (a) Decrease assets and decrease owner's equity. 16.
  - (b) Increase assets and decrease assets.
  - (c) Increase assets and increase owner's equity.
  - (d) Decrease assets and decrease liabilities.
- (a) Income statement. 17.

Balance sheet. (d)

(b) Balance sheet.

Balance sheet and owner's equity statement. (e)

Balance sheet.

(c) Income statement.

investment made by the owner in the business.

18. No, this treatment is not proper. While the transaction does involve a receipt of cash, it does not represent revenues. Revenues are the gross increase in owner's equity resulting from business activities entered into for the purpose of earning income. This transaction is simply an additional

(f)

19. Yes. Net income does appear on the income statement-it is the result of subtracting expenses from revenues. In addition, net income appears in the statement of owner's equity—it is shown as an addition to the beginning-of-period capital. Indirectly, the net income of a company is also included in the balance sheet. It is included in the capital account which appears in the owner's equity section of the balance sheet.

#### Questions Chapter 1 (Continued)

20.	(a)	Ending capital balance Beginning capital balance Net income	\$198,000 <u>168,000</u> <u>\$ 30,000</u>
	(b)	Ending capital balance Beginning capital balance	\$198,000 <u>168,000</u> 30,000
		Deduct: Investment Net income	<u>13,000</u> <u>\$ 17,000</u>
21.	(a)	Total revenues (\$20,000 + \$70,000)	\$90,000
	(b)	Total expenses (\$26,000 + \$40,000)	\$66,000
	(c)	Total revenues Total expenses Net income	\$90,000 <u>66,000</u> <u>\$24,000</u>

## SOLUTIONS TO BRIEF EXERCISES

### **BRIEF EXERCISE 1-1**

- (a) \$90,000 - \$50,000 = \$40,000 (Owner's Equity).
- (b) \$40.000 + \$70.000 = \$110.000 (Assets).
- (c) \$94,000 \$60,000 = \$34,000 (Liabilities).

### **BRIEF EXERCISE 1-2**

- (a) \$120,000 + \$232,000 = \$352,000 (Total assets).
- (b) \$190,000 \$80,000 = \$110,000 (Total liabilities).
- (c) \$800,000 0.5(\$800,000) = \$400,000 (Owner's equity).

### **BRIEF EXERCISE 1-3**

- (a) (\$800.000 + \$150.000) (\$500.000 \$80.000) = \$530.000(Owner's equity).
- (b) (\$500,000 + \$100,000) + (\$800,000 \$500,000 \$70,000) = \$830,000(Assets).
- (c) (\$800,000 \$80,000) (\$800,000 \$500,000 + \$120,000) = \$300,000(Liabilities).

### **BRIEF EXERCISE 1-4**

- Α (a) Accounts receivable Α
- L (b) Salaries payable OE
- (d) Office supplies
  - (e) Owner's investment
  - L
- (f) Notes payable

### **BRIEF EXERCISE 1-5**

Α

(c) Equipment

	<u>Assets</u>	<b>Liabilities</b>	Owner's Equity
(a)	+	+	NE
(b)	+	NE	+
(c)	-	NE	-

### **BRIEF EXERCISE 1-6**

	<u>Assets</u>	<b>Liabilities</b>	<b>Owner's Equity</b>
(a)	+	NE	+
(b)	-	NE	_
(c)	NE	NE	NE

### **BRIEF EXERCISE 1-7**

E	(a)	Advertising expense	D	(e)	Bergman, Drawing
<u> </u>	(b)	Commission revenue	<u> </u>	(f)	Rent revenue
E	(c)	Insurance expense	<u> </u>	(g)	Utilities expense
E	(d)	Salaries expense			

### **BRIEF EXERCISE 1-8**

<u>R</u> (a) Received cash for services perfo
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- NOE(b)Paid cash to purchase equipmentE(c)Paid employee salaries

### **BRIEF EXERCISE 1-9**

### LOPEZ COMPANY **Balance Sheet** December 31, 2008

Assets
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Cash	\$ 49,000
Accounts receivable	72,500
Total assets	<u>\$121,500</u>

### Liabilities and Owner's Equity

Liabilities	
Accounts payable	\$ 90,000
Owner's equity	
Kim Lopez, Capital	<u>31,500</u>
Total liabilities and owner's equity	<u>\$121,500</u>

### **BRIEF EXERCISE 1-10**

BS(a)Notes payableIS(b)Advertising expenseOE, BS(c)Trent Buchanan, CapitalBS(d)CashIS(e)Service revenue

## SOLUTIONS TO EXERCISES

### EXERCISE 1-1

- <u>C</u> Analyzing and interpreting information.
- **R** Classifying economic events.
- **C** Explaining uses, meaning, and limitations of data.
- **R** Keeping a systematic chronological diary of events.
- **R** Measuring events in dollars and cents.
- **C** Preparing accounting reports.
- <u>C</u> Reporting information in a standard format.
- **I** Selecting economic activities relevant to the company.
- **R** Summarizing economic events.

- (a) Internal users Marketing manager Production supervisor Store manager Vice-president of finance
  - External users
    - Customers Internal Revenue Service Labor unions Securities and Exchange Commission Suppliers
- (b) <u>I</u> Can we afford to give our employees a pay raise?
  - **E** Did the company earn a satisfactory income?
  - I Do we need to borrow in the near future?
  - **E** How does the company's profitability compare to other companies?
  - I What does it cost us to manufacture each unit produced?
  - I Which product should we emphasize?
  - **E** Will the company be able to pay its short-term debts?

EXERCISE 1-3

Larry Smith, president of Smith Company, instructed Ron Rivera, the head of the accounting department, to report the company's land in their accounting reports at its market value of \$170,000 instead of its cost of \$100,000, in an effort to make the company appear to be a better investment. The cost principle requires that assets be recorded and reported at their cost, because cost is reliable and can be objectively measured and verified.

The stakeholders include stockholders and creditors of Smith Company, potential stockholders and creditors, other users of Smith's accounting reports, Larry Smith, and Ron Rivera. All users of Smith's accounting reports could be harmed by relying on information which violates accounting principles. Larry Smith could benefit if the company is able to attract more investors, but would be harmed if the fraudulent reporting is discovered. Similarly, Ron Rivera could benefit by pleasing his boss, but would be harmed if the fraudulent reporting harmed if the fraudulent reporting is discovered.

Ron's alternatives are to report the land at \$100,000 or to report it at \$170,000. Reporting the land at \$170,000 is not appropriate since it would mislead many people who rely on Smith's accounting reports to make financial decisions. Ron should report the land at its cost of \$100,000. He should try to convince Larry Smith that this is the appropriate course of action, but be prepared to resign his position if Smith insists.

- 1. Incorrect. The *cost principle* requires that assets be recorded and reported at their cost.
- 2. Correct. The *monetary unit assumption* requires that companies include in the accounting records only transaction data that can be expressed in terms of money.
- 3. Incorrect. The *economic entity assumption* requires that the activities of the entity be kept separate and distinct from the activities of its owner and all other economic entities.

### **EXERCISE 1-5**

Asset	Liability	Owner'

Cash Cleaning equipment Cleaning supplies Accounts receivable Accounts payable Notes payable Salaries payable Owner's Equity Karin Meredith, Capital

### EXERCISE 1-6

- 1. Increase in assets and increase in owner's equity.
- 2. Decrease in assets and decrease in owner's equity.
- 3. Increase in assets and increase in liabilities.
- 4. Increase in assets and increase in owner's equity.
- 5. Decrease in assets and decrease in owner's equity.
- 6. Increase in assets and decrease in assets.
- 7. Increase in liabilities and decrease in owner's equity.
- 8. Increase in assets and decrease in assets.
- 9. Increase in assets and increase in owner's equity.

### EXERCISE 1-7

1.	(c)	5.	(d)
2.	(d)	6.	(b)
3.	(a)	7.	(e)
4.	(b)	8.	(f)

- (a) 1. Owner invested \$15,000 cash in the business.
  - 2. Purchased office equipment for \$5,000, paying \$2,000 in cash and the balance of \$3,000 on account.
  - 3. Paid \$750 cash for supplies.
  - 4. Earned \$8,300 in revenue, receiving \$4,600 cash and \$3,700 on account.
  - 5. Paid \$1,500 cash on accounts payable.

### **EXERCISE 1-8 (Continued)**

- 6. Owner withdrew \$2,000 cash for personal use.
- 7. Paid \$650 cash for rent.
- 8. Collected \$450 cash from customers on account.
- 9. Paid salaries of \$4,900.
- 10. Incurred \$500 of utilities expense on account.

(b)	Investment	\$15,000
. ,	Service revenue	8,300
	Drawings	(2,000)
	Rent expense	(650)
	Salaries expense	(4,900)
	Utilities expense	(500)
	Increase in capital	<u>\$15,250</u>
(c)	Service revenue	\$8,300
. ,	Denterrence	(650)

- /		+-,
	Rent expense	(650)
	Salaries expense	(4,900)
	Utilities expense	(500)
	Net income	\$2,250
		· ·

### **EXERCISE 1-9**

### S. MOSES & CO. Income Statement For the Month Ended August 31, 2008

Revenues Service revenue		\$8,300
Expenses		+-,
Salaries expense	\$4,900	
Rent expense	650	
Utilities expense	500	
Total expenses		6,050
Net income		<u>\$2,250</u>

### S. MOSES & CO. Owner's Equity Statement For the Month Ended August 31, 2008

S. Moses, Capital, August 1			0
Add: Investments\$15,000	)		
Net income	<u>)</u>	17,	<u>250</u>
		17,	250
Less: Drawings		2,	000
S. Moses, Capital, August 31		<u>\$15,2</u>	<u>250</u>

## S. MOSES & CO.

**Balance Sheet** 

August 31, 2008

Cash	\$ 8,250
Accounts receivable	3,250
Supplies	750
Office equipment	5,000
Total assets	\$17,250

### Liabilities and Owner's Equity

Liabilities	
Accounts payable	\$ 2,000
Owner's equity	
S. Moses, Capital	<u>15,250</u>
Total liabilities and owner's equity	<u>\$17,250</u>

(a)	Owner's equity—12/31/07 (\$400,000 – \$250,000)	\$150,000
	Owner's equity—1/1/07	100,000
	Increase in owner's equity	50,000
	Add: Drawings	<u>15,000</u>
	Net income for 2007	<u>\$ 65,000</u>

## EXERCISE 1-10 (Continued)

(b)	Owner's equity—12/31/08 (\$460,000 – \$300,000) Owner's equity—1/1/08—see (a) Increase in owner's equity Less: Additional investment Net loss for 2008	\$160,000 <u>150,000</u> 10,000 <u>50,000</u> <u>\$ 40,000</u>
(c)	Owner's equity—12/31/09 (\$590,000 – \$400,000) Owner's equity—1/1/09—see (b) Increase in owner's equity Less: Additional investment Add: Drawings Net income for 2009	\$190,000 <u>160,000</u> 30,000 <u>15,000</u> 15,000 <u>30,000</u> \$ 45,000
EXE	RCISE 1-11	
(a)	Total assets (beginning of year) Total liabilities (beginning of year) Total owner's equity (beginning of year)	\$95,000 <u>85,000</u> <u>\$10,000</u>
(b)	Total owner's equity (end of year) Total owner's equity (beginning of year) Increase in owner's equity Total revenues Total expenses Net income	\$40,000 <u>10,000</u> <u>\$30,000</u> \$215,000 <u>175,000</u> <u>\$ 40,000</u>
	Increase in owner's equityLess: Net incomeAdd: DrawingsAdd: investment	\$30,000 <u>(16,000</u> ) <u>\$14,000</u>
(c)	Total assets (beginning of year) Total owner's equity (beginning of year) Total liabilities (beginning of year)	\$129,000 <u>80,000</u> <u>\$ 49,000</u>

**EXERCISE 1-11 (Continued)** 

(d)	Total owner's equity (end of year) Total owner's equity (beginning of year) Increase in owner's equity		\$130,000 <u>80,000</u> <u>\$50,000</u>
	Total revenues		\$100,000
	Total expenses		55,000
	Net income		<u>\$ 45,000</u>
	Increase in owner's equity Less: Net income	\$(45,000)	\$50,000
	Additional investment	(25,000)	(70,000)
		(25,000)	<u>(70,000</u> )
	Drawings		<u>\$20,000</u>

### **EXERCISE 1-12**

### LINDA STANLEY CO. Income Statement For the Year Ended December 31, 2008

Revenues		
Service revenue		\$62,500
Expenses		
Salaries expense	\$30,000	
Rent expense	10,400	
Utilities expense	3,100	
Advertising expense	1,800	
Total expenses		45,300
Net income		<u>\$17,200</u>

### LINDA STANLEY CO. Owner's Equity Statement For the Year Ended December 31, 2008

Linda Stanley, Capital, January 1	\$48,000 17,200
	65,200
Less: Drawings	6,000
Linda Stanley, Capital, December 31	<u>\$59,200</u>

### MENDEZ COMPANY Balance Sheet December 31, 2008

### Assets

Cash	\$15,000
Accounts receivable	8,500
Supplies	8,000
Equipment	46,000
Total assets	<u>\$77,500</u>

### Liabilities and Owner's Equity

Liabilities	
Accounts payable	\$20,000
Owner's equity	
Mendez, Capital (\$67,500 – \$10,000)	57,500
Total liabilities and owner's equity	<u>\$77,500</u>

### **EXERCISE 1-14**

(a)	Camping fee revenues	\$140,000
	General store revenues	50,000
	Total revenue	190,000
	Expenses	150,000
	Net income	<u>\$ 40,000</u>

### (b)

### DEER PARK

**Balance Sheet** 

December 31, 2008

Assets	
Cash	\$ 23,000
Supplies	2,500
Equipment	105,500
Total assets	<u>\$131,000</u>

### DEER PARK Balance Sheet (Continued) December 31, 2008

### Liabilities and Owner's Equity

Liabilities	
Notes payable	\$ 60,000
Accounts payable	11,000
Total liabilities	71,000
Owner's equity	
Jan Nab, Capital (\$131,000 – \$71,000)	60,000
Total liabilities and owner's equity	<u>\$131,000</u>

### **EXERCISE 1-15**

### SUMMERS CRUISE COMPANY Income Statement For the Year Ended December 31, 2008

Revenues		
Ticket revenue		\$325,000
Expenses		
Salaries expense	\$142,000	
Maintenance expense	95,000	
Property tax expense	10,000	
Advertising expense	3,500	
Total expenses		250,500
Net income		\$ 74,500

### **EXERCISE 1-16**

### KEVIN JOHNSON, ATTORNEY Owner's Equity Statement For the Year Ended December 31, 2008

Kevin Johnson, Capital, January 1 Add: Net income	\$ 23,000 (a) 139,000 (b)
	162,000
Less: Drawings	79,000
Kevin Johnson, Capital, December 31	<u>\$ 83,000</u> (c)

## EXERCISE 1-16 (Continued)

## Supporting Computations

(a)	Assets, January 1, 2008 Liabilities, January 1, 2008 Capital, January 1, 2008	\$85,000 <u>62,000</u> <u>\$23,000</u>
(b)	Legal service revenue Total expenses Net income	\$350,000 <u>211,000</u> <u>\$139,000</u>
(c)	Assets, December 31, 2008 Liabilities, December 31, 2008 Capital, December 31, 2008	\$168,000 <u>85,000</u> <u>\$83,000</u>

**BARONE REPAIR SHOP** 

(a)

	Investment			Rent Expense				Adv. Expense		Service Revenue		Drawings		Salaries Expense		Utilities Expense		Service Revenue				
N. Barone, Capital	+ <u>\$10,000</u> 10,000		10,000	-400	9,600		9,600	-250	9,350	+5,100	14,450	-1,000	13,450	-2,000	11,450	-140	11,310	+750	12,060		\$12,060 J	10
+			+		+		+		+		+		+		+		+		+		+	\$12,310
Accounts Payable								+\$250	250		250		250		250		250		250		\$250	, <del>(</del>
П	П		II		II		II		II		II		II		II		II		II		п	
Equipment		+\$5,000	5,000		5,000		5,000		5,000		5,000		5,000		5,000		5,000		5,000		\$5,000	
+			+		+		+		+		+		+		+		+		+		+	
Supplies						+\$500	500		500		500		500		500		500		500		\$500	0
+							+		+		+		+		+		+		+		+	\$12,310
Accounts Receivable																		+\$750	750	-120	\$630	\$1
+																			+		+	
Cash	+ <u>\$10,000</u> 10,000	-5,000	5,000	-400	4,600	-500	4,100		4,100	+5,100	9,200	-1,000	8,200	-2,000	6,200	-140	6,060		6,060	+120	\$ 6,180	
	÷	5.		ю.		4.		5.		9.		7.		œ.		9.		10.		11.		

## SOLUTIONS TO PROBLEMS

**PROBLEM 1-1A** 

1-20

## PROBLEM 1-1A (Continued)

(b)	Ending capital	\$12,060
	Add: Drawings	1,000
		13,060
	Deduct: Investments	10,000
	Net income	<u>\$ 3,060</u>

### OR

Service revenue(\$5,100 + \$750)		\$5,850
Expenses		
Salaries	\$2,000	
Rent	400	
Advertising	250	
Utilities	<u>    140  </u>	2,790
Net income		<u>\$3,060</u>

									Serv. Revenue		Drawings		Salaries Exp.	Rent Expense	Adv. Expense		Utilities Exp.				
	M. Gonzalez Capital	\$13,700		13,700		13,700		13,700	+8,000	21,700	-1,000	20,700	-1,700	006-	-300	17,800	-170	17,630		\$17,630	
	+	+		+		+		+		+		+				+		+		+	
Ζ	Accounts Payable	\$3,600	-2,900	200		200	+1,300	2,000		2,000		2,000				2,000	+170	2,170		\$2,170	\$29,800
	+																			+	
EIEKINAI	Notes Payable																		+\$10,000	\$10,000	)
2 2	П	п		II		II		II		II		II				II		II		П	
MARIA GONZALEZ, VELERINARIAN	Office Equipment	\$ 6,000		6,000		6,000	+2,100	8,100		8,100		8,100				8,100		8,100		<u>\$ 8,100</u>	
	+	+		+		+		+		+		+				+		+		+	
	Supplies	\$600		600		600		600		600		600				600		600		\$600	9
	+	+		+		+		+		+		+				+		+		+	\$29,800
	Accounts + Receivable	\$1,700		1,700	-1,300	400		400	+5,500	5,900		5,900				5,900		5,900		\$5,900	\$3
	+	+		+		+		+		+		+				+		+		+	
	Cash	\$ 9,000	-2,900	6,100	+1,300	7,400	-800	6,600	+2,500	9,100	-1,000	8,100			-2,900	5,200		5,200	+10,000	\$15,200	
(a)		Bal.	÷		'n		ю.		4.		5.				9.		7.		œ		

PROBLEM 1-2A

MARIA GONZALEZ, VETERINARIAN

(a)

### **PROBLEM 1-2A (Continued)**

(b)

### MARIA GONZALEZ, VETERINARIAN Income Statement For the Month Ended September 30, 2008

Revenues		
Service revenue		\$8,000
Expenses		
Salaries expense	\$1,700	
Rent expense	900	
Advertising expense	300	
Utilities expense	<u> </u>	
Total expenses		3,070
Net income		<u>\$4,930</u>

### MARIA GONZALEZ, VETERINARIAN Owner's Equity Statement For the Month Ended September 30, 2008

M. Gonzalez, Capital, September 1	\$13,700
Add: Net income	4,930
	18,630
Less: Drawings	<u>1,000</u>
M. Gonzalez, Capital, September 30	<u>\$17,630</u>

### MARIA GONZALEZ, VETERINARIAN Balance Sheet September 30, 2008

#### Assets

Cash	\$15,200
Accounts receivable	5,900
Supplies	600
Office equipment	8,100
Total assets	\$29,800

### Liabilities and Owner's Equity

Liabilities	
Notes payable	\$10,000
Accounts payable	2,170
Total liabilities	12,170
Owner's equity	
M. Gonzalez, Capital	17,630
Total liabilities and owner's equity	<u>\$29,800</u>

### SKYLINE FLYING SCHOOL Income Statement For the Month Ended May 31, 2008

(a)

Revenues		
Lesson revenue		\$7,500
Expenses		
Fuel expense	\$2,500	
Rent expense	1,200	
Advertising expense	500	
Insurance expense	400	
Repair expense	400	
Total expenses		5,000
Net income		<u>\$2,500</u>

### SKYLINE FLYING SCHOOL Owner's Equity Statement For the Month Ended May 31, 2008

Jeff Wilkins, Capital, May 1 Add: Investments	\$45,000	\$	0
Net income	2,500		<u>500</u> 500
Less: Drawings Jeff Wilkins, Capital, May 31		<u>1,</u> \$46,	<u>500</u> 000

### SKYLINE FLYING SCHOOL Balance Sheet May 31, 2008

Assets	
Cash	\$ 5,600
Accounts receivable	7,200
Equipment	64,000
Total assets	\$76,800

### SKYLINE FLYING SCHOOL Balance Sheet (Continued) May 31, 2008

#### 

#### (b)

### SKYLINE FLYING SCHOOL Income Statement For the Month Ended May 31, 2008

		¢9 400
Lesson revenue (\$7,500 + \$900)		\$8,400
Expenses		
Fuel expense (\$2,500 + \$1,500)	\$4,000	
Rent expense	1,200	
Advertising expense	500	
Insurance expense	400	
Repair expense	400	
Total expenses		6,500
Net income		<u>\$1,900</u>

### SKYLINE FLYING SCHOOL Owner's Equity Statement For the Month Ended May 31, 2008

Jeff Wilkins, Capital, May 1Add:Investments						
Net income	46,9	900				
	46,9	900				
Less: Drawings						
Jeff Wilkins, Capital, May 31						

		Investment	Rent Expense	Service Revenue	Drawings			Gasoline Expense	Service Revenue		Utilities Expense		Salaries Expense	
Owner's Equity	M. Miller, Capital	\$10,000	(200)	4,400	(200)			(100)	1,500		(250)		(1,000)	\$13,850
+	+													+
Liabilities	Notes Accounts Payable + Payable +					\$150		100				(100)		\$150
ilida	+													+
Lie	Notes Payable		\$10,000							(200)				\$ 9,500
Ш														II
	Delivery Van		\$12,000											$+$ $\frac{12,000}{100} = \frac{1}{200}$
	Supplies +					\$150								\$150 +
ets	+.													+
Assets	Accounts Receivable + Supplies +			\$4,400			(1,250)							\$3,150
	+													+
	Cash	\$10,000	(2,000) (500)		(200)		1,250		1,500	(200)	(250)	(100)	(1,000)	\$ 8,200
	Date	June 1	N M	5 J	<b>6</b>	12	15	17	20	23	26	29	30	

**MILLER DELIVERIES** 

(a)

1-27

### **PROBLEM 1-4A**

### **PROBLEM 1-4A (Continued)**

(b)

### MILLER DELIVERIES Income Statement For the Month Ended June 30, 2008

Revenues Service revenue (\$4,400 + \$1,500)		\$5,900
Expenses		-
Salaries expense	\$1,000	
Rent expense	500	
Utilities expense	250	
Gasoline expense	100	
Total expenses		1,850
Net income		<u>\$4,050</u>

(C)

### MILLER DELIVERIES Balance Sheet June 30, 2008

#### Assets

Cash	\$ 8,200
Accounts receivable	3,150
Supplies	150
Delivery van	12,000
Total assets	<u>\$23,500</u>

### Liabilities and Owner's Equity

Liabilities	
Notes payable	\$ 9,500
Accounts payable	150
Total liabilities	9,650
Owner's equity	
M. Miller, Capital	13,850
Total liabilities and owner's equity	\$23,500

### PROBLEM 1-5A

(a)	-	Karma ompany	_	Yates ompany	-	McCain ompany	_	Dench Company		
	(a)	\$ 45,000	(d)	\$50,000	(g)	\$120,000	(j)	\$ 80,000		
	(b)	115,000	(e)	62,000	(h)	70,000	(k)	250,000		
	(c)	10,000	(f)	48,000	(i)	431,000	<b>(I)</b>	435,000		

(b)

#### YATES COMPANY Owner's Equity Statement For the Year Ended December 31, 2008

Capital, January 1 Add: Investment	\$15,000	\$ 60,000
Net income	35,000	<u> </u>
Less: Drawings Capital, December 31		<u>48,000</u> \$ 62,000

(c) The sequence of preparing financial statements is income statement, owner's equity statement, and balance sheet. The interrelationship of the owner's equity statement to the other financial statements results from the fact that net income from the income statement is reported in the owner's equity statement and ending capital reported in the owner's equity statement is the amount reported for owner's equity on the balance sheet.

		Investment		<b>Rent Expense</b>				Adv. Expense				Serv. Revenue		Drawings				Salaries Exp.				
	Jenny Russo, Capital	+\$10,000	10,000	-400	9,600		9,600	-300	9,300		9,300	+9,500	18,800	-200	18,600		18,600	-2,200	16,400		\$16,400	00
	+								+		+		+		+						+	\$16,400
сY	Accounts Payable							+\$300	300		300		300		300	-300	0				0 \$	
JEN(	Ш		п		П		п		п		п		П		п		п		П		П	
MATRIX TRAVEL AGENCY	Office Equipment					+\$2,500	2,500		2,500		2,500		2,500		2,500		2,500		2,500		\$2,500	
XIR <sup>-</sup>	+						+		+		+		+		+		+		+		+	
IAM	Supplies									+\$600	600		600		600		600		600		\$600	0
	+										+		+		+		+		+		+	\$16,400
	Accounts Receivable											+\$6,500	6,500		6,500		6,500		6,500	-4,000	\$2,500	<b>5</b>
	+												+		+		+		+		+	
	Cash	+\$10,000	10,000	-400	9,600	-2,500	7,100		7,100	-600	6,500	+3,000	9,500	-200	9,300	-300	9,000	-2,200	6,800	+4,000	\$10,800	
(a)		÷		ġ		ы.		4.		5.		е.		7.		œ		9.		10.		

PROBLEM 1-1B

## PROBLEM 1-1B (Continued)

(b)	Ending capital	\$16,400
(-)	Add: Drawings	200
		16,600
	Deduct: Investments	10,000
	Net income	<u>\$ 6,600</u>

### OR

Service revenue		\$9,500
Expenses		
Salaries	\$2,200	
Rent	400	
Advertising	300	2,900
Net income		<u>\$6,600</u>

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(a)

						Service Revenue				Salaries Expense	Rent Expense	Advertising Expense		Drawings				Utilities Expense		
Cindy Belton, Capital	\$ 6,800		6,800		6,800	+9,000	15,800		15,800	-3,000	006-	-350	11,550	-750	10,800		10,800	-250	<u>\$10,550</u>	
+	+		+		+		+		+				+		+		+		+	
Accounts Payable	\$4,200		4,200	-2,700	1,500		1,500	+600	2,100				2,100		2,100		2,100	+250	\$2,350	\$14,900
+																	+		+	
Notes Payable																+\$2,000	2,000		\$2,000	)
П	п		П		П		П		П				Ш		П		Ш		п	
Office Equipment	\$5,000		5,000		5,000		5,000	+1,000	6,000				6,000		6,000		6,000		\$6,000	
+	+		+		+		+		+				+		+		+		+	
Supplies	\$500		500		500		500		500				500		500		500		\$500	8
+	+		+		+		+		+				+		+		+		+	\$14,900
Accounts Receivable	\$1,500	-1,400	100		100	+6,000	6,100		6,100				6,100		6,100		6,100		\$6,100	5
+	+		+		+		+		+				+		+		+		+	
Cash	\$4,000	+1,400	5,400	-2,700	2,700	+3,000	5,700	-400	5,300	-4,250			1,050	-750	300	+2,000	2,300		\$2,300	
	Bal.	÷		'n		з.		4.		5.				9.		7.		8.		

### PROBLEM 1-2B

### **PROBLEM 1-2B (Continued)**

(b)

### CINDY BELTON, ATTORNEY AT LAW Income Statement For the Month Ended August 31, 2008

Revenues Service revenue		\$9,000
Expenses		+-,
Salaries expense	\$3,000	
Rent expense	900	
Advertising expense	350	
Utilities expense	250	
Total expenses		4,500
Net income		\$4,500

### CINDY BELTON, ATTORNEY AT LAW Owner's Equity Statement For the Month Ended August 31, 2008

Cindy Belton, Capital, August 1	\$ 6,800
Add: Net income	4,500
	11,300
Less: Drawings	750
Cindy Belton, Capital, August 31	<u>\$10,550</u>

### CINDY BELTON, ATTORNEY AT LAW Balance Sheet August 31, 2008

#### Assets

Cash	\$ 2,300
Accounts receivable	6,100
Supplies	500
Office equipment	6,000
Total assets	\$14,900

### Liabilities and Owner's Equity

#### 

### DIVINE COSMETICS CO. Income Statement For the Month Ended June 30, 2008

(a)

Revenues		
Service revenue		\$6,000
Expenses		
Supplies expense	\$1,600	
Gas and oil expense	800	
Advertising expense	500	
Utilities expense	300	
Total expenses		3,200
Net income		<u>\$2,800</u>

### DIVINE COSMETICS CO. Owner's Equity Statement For the Month Ended June 30, 2008

Michelle Bullock, Capital, June 1		\$	0
Add: Investments	\$26,200		
Net income	2,800	29,	000
		29,	000
Less: Drawings		1,	200
Michelle Bullock, Capital, June 30		<u>\$27,</u>	<u>800</u>

### DIVINE COSMETICS CO. Balance Sheet June 30, 2008

#### Assets

Cash	\$11,000
Accounts receivable	4,000
Cosmetic supplies	2,000
Equipment	25,000
Total assets	\$42,000

### DIVINE COSMETICS CO. Balance Sheet (Continued) June 30, 2008

### Liabilities and Owner's Equity

Liabilities	
Notes payable	\$13,000
Accounts payable	1,200
Total liabilities	14,200
Owner's equity	
Michelle Bullock, Capital	27,800
Total liabilities and owner's equity	<u>\$42,000</u>

(b)

## DIVINE COSMETICS CO. Income Statement

Revenues		
Service revenue (\$6,000 + \$800)		\$6,800
Expenses		
Supplies expense	\$1,600	
Gas and oil expense (\$800 + \$100)	900	
Advertising expense	500	
Utilities expense	<u> </u>	
Total expenses		3,300
Net income		<u>\$3,500</u>

## DIVINE COSMETICS CO.

## Owner's Equity Statement

### For the Month Ended June 30, 2008

Michelle Bullock, Capital, June 1 Add: Investments	\$26,200	\$	0
Net income	3,500	29,	700
		29,	700
Less: Drawings		1,	200
Michelle Bullock, Capital, June 30		\$28,	500

		Ħ	ense	Advertising Expense	enue		enue	xpense	1				xpense	
		Investment	Hent Expense	Advertisin	Service Revenue	Drawings	Service Revenue	Salaries Expense					Utilities Expense	
Owner's Equity	L. Geller, Capital	\$ 8,000	(800)	(20)	3,000	(200)	5,300	(3,000)					(150)	\$11,600
+	+													+
ities	Accounts Payable		\$ 500	) ) +					(200)			2,800		\$2,800
Liabilities	Notes Payable +										\$5,000			\$5,000 +
"														II
	Office Equipment											\$2,800		\$2,800
ts	AccountsOfficeNotesAccounts+Receivable+Supplies+Equipment=+Payable+		\$500											\$500 +
Assets	+													+
A	Accounts Receivable						\$5,300			(3,000)				\$2,300
	+												_	+
	Cash	\$ 8,000	(800)	(20)	3,000	(002)		(3,000)	(200)	3,000	5,000		(150)	\$13,800
	Date	May 1	N M	ο Ω	6	12	15	17	20	23	26	29	30	

**GELLER CONSULTING** 

(a)

**PROBLEM 1-4B** 

### **PROBLEM 1-4B (Continued)**

(b)

## GELLER CONSULTING Income Statement For the Month Ended May 31, 2008

Revenues Service revenue (\$3,000 + \$5,300)		\$8,300
Expenses		
Salaries expense	\$3,000	
Rent expense	800	
Utilities expense	150	
Advertising expense	<u> </u>	
Total expenses		4,000
Net income		\$4,300

(C)

## GELLER CONSULTING Balance Sheet May 31, 2008

#### Assets

Cash	\$13,800
Accounts receivable	2,300
Supplies	500
Office equipment	2,800
Total assets	<u>\$19,400</u>

## Liabilities and Owner's Equity

Liabilities	
Notes payable	\$ 5,000
Accounts payable	2,800
Total liabilities	7,800
Owner's equity	-
L. Geller, Capital	11,600
Total liabilities and owner's equity	<u>\$19,400</u>
L. Geller, Capital	

## PROBLEM 1-5B

(a)			-	Selara ompany	Gordon Company		Hindi Company		
	(a)	\$30,000	(d)	\$40,000	(g)	\$124,000	(j)	\$ 50,000	
	(b)	95,000	(e)	45,000	(h)	80,000	(k)	225,000	
	(c)	5,000	(f)	28,000	(i)	413,000	<b>(I)</b>	460,000	

#### (b)

#### McKANE COMPANY Owner's Equity Statement For the Year Ended December 31, 2008

Capital, January 1		\$30,000
Add: Investment	\$ 5,000	
Net income	15,000	20,000
		50,000
Less: Drawings		10,000
Capital, December 31		<u>\$40,000</u>

(c) The sequence of preparing financial statements is income statement, owner's equity statement, and balance sheet. The interrelationship of the owner's equity statement to the other financial statements results from the fact that net income from the income statement is reported in the owner's equity statement and ending capital reported in the owner's equity statement is the amount reported for owner's equity on the balance sheet. **BYP 1-1** 

- (a) PepsiCo's total assets at December 31, 2005 were \$31,727 million and at December 25, 2004 were \$27,987 million.
- (b) PepsiCo had \$1,716 million of cash and cash equivalents at December 31, 2005.
- (c) PepsiCo had accounts payable (and other current liabilities) totaling \$5,971 million on December 31, 2005 and \$5,599 million on December 25, 2004.
- (d) PepsiCo reports net sales for three consecutive years as follows:
  - 2003 \$26,971 million 2004 \$29,261 million 2005 \$32,562 million
- (e) From 2004 to 2005, PepsiCo's net income decreased \$134 million from \$4,212 million to \$4,078 million.

**BYP 1-2** 

#### **COMPARATIVE ANALYSIS PROBLEM**

(a)	(in millions)	PepsiCo	Coca-Cola
	1. Total assets	\$31,727	\$29,427
	2. Accounts receivable (net)	\$ 3,261	\$ 2,281
	3. Net sales	\$32,562	\$23,104
	4. Net income	\$ 4,078	\$ 4,872

(b) PepsiCo's total assets were approximately 8% greater than Coca-Cola's total assets, and PepsiCo's net sales were 41% greater than Coca-Cola's net sales. In addition, PepsiCo's accounts receivable were 43% greater than Coca-Cola's and represent 10% of its net sales. Coca-Cola's accounts receivable amount to 9.9% of its net sales. Both PepsiCo's and Coca-Cola's accounts receivable are at satisfactory levels, being comparable to a 30-day collection period.

Coca-Cola's net income was 119.5% of PepsiCo's. It appears that these two companies' operations are comparable in some ways, with Coca-Cola's operations slightly more profitable.

**BYP 1-3** 

- (a) The field is normally divided into three broad areas: auditing, financial/ tax, and management accounting.
- (b) The skills required in these areas:

People skills, sales skills, communication skills, analytical skills, ability to synthesize, creative ability, initiative, computer skills.

(c) The skills required in these areas differ as follows:

	Auditing	Financial and Tax	Management Accounting
People skills	Medium	Medium	Medium
Sales skills	Medium	Medium	Low
Communication skills	Medium	Medium	High
Analytical skills	High	Very High	High
Ability to synthesize	Medium	Low	High
Creative ability	Low	Medium	Medium
Initiative	Medium	Medium	Medium
Computer skills	High	High	Very High

(d) Some key job functions in accounting:

<u>Auditing:</u> Work in audit involves checking accounting ledgers and financial statements within corporations and government. This work is becoming increasingly computerized and can rely on sophisticated random sampling methods. Audit is the bread-and-butter work of accounting. This work can involve significant travel and allows you to really understand how money is being made in the company that you are analyzing. It's great background!

<u>Budget Analysis:</u> Budget analysts are responsible for developing and managing an organization's financial plans. There are plentiful jobs in this area in government and private industry. Besides quantitative skills many budget analyst jobs require good people skills because of negotiations involved in the work.

## BYP 1-3 (Continued)

<u>Financial:</u> Financial accountants prepare financial statements based on general ledgers and participate in important financial decisions involving mergers and acquisitions, benefits/ERISA planning, and long-term financial projections. This work can be varied over time. One day you may be running spreadsheets. The next day you may be visiting a customer or supplier to set up a new account and discuss business. This work requires a good understanding of both accounting and finance.

Management Accounting: Management accountants work in companies and participate in decisions about capital budgeting and line of business analysis. Major functions include cost analysis, analysis of new contracts, and participation in efforts to control expenses efficiently. This work often involves the analysis of the structure of organizations. Is responsibility to spend money in a company at the right level of our organization? Are goals and objectives to control costs being communicated effectively? Historically, many management accountants have been derided as "bean counters." This mentality has undergone major change as management accountants now often work side by side with marketing and finance to develop new business.

<u>Tax:</u> Tax accountants prepare corporate and personal income tax statements and formulate tax strategies involving issues such as financial choice, how to best treat a merger or acquisition, deferral of taxes, when to expense items and the like. This work requires a thorough understanding of economics and the tax code. Increasingly, large corporations are looking for persons with both an accounting and a legal background in tax. A person, for example, with a JD and a CPA would be especially desirable to many firms.

(e) Junior Staff Accountant \$36-63,000

#### BYP 1-4 DECISION MAKING ACROSS THE ORGANIZATION

- (a) The estimate of the \$6,100 loss was based on the difference between the \$25,000 invested in the driving range and the bank balance of \$18,900 at March 31. This is not a valid basis for determining income because it only shows the change in cash between two points in time.
- (b) The balance sheet at March 31 is as follows:

#### CHIP-SHOT DRIVING RANGE Balance Sheet March 31, 2008

Assets	
Cash	\$18,900
Caddy shack	8,000
Equipment	800
Total assets	\$27,700

#### Liabilities and Owner's Equity

Liabilities		
Accounts payable (\$150 + \$100)	\$	250
Owner's equity		
Mary and Jack Gray, Capital	27	7,450
Total liabilities and owner's equity	<b>\$2</b> 7	7,700

As shown in the balance sheet, the owner's capital at March 31 is \$27,450. The estimate of \$2,450 of net income is the difference between the initial investment of \$25,000 and \$27,450. This was not a valid basis for determining net income because changes in owner's equity between two points in time may have been caused by factors unrelated to net income. For example, there may be drawings and/or additional capital investments by the owner(s).

## BYP 1-4 (Continued)

(c) Actual net income for March can be determined by adding owner's drawings to the change in owner's capital during the month as shown below:

Owner's capital, March 31, per balance sheet	\$27,450
Owner's capital, March 1	25,000
Increase in owner's capital	2,450
Add: Drawings	1,000
Net income	<u>\$ 3,450</u>

Alternatively, net income can be found by determining the revenues earned [described in (d) below] and subtracting expenses.

(d) Revenues earned can be determined by adding expenses incurred during the month to net income. March expenses were Rent, \$1,000; Wages, \$400; Advertising, \$750; and Utilities, \$100 for a total of \$2,250. Revenues earned, therefore, were \$5,700 (\$2,250 + \$3,450). Alternatively, since all revenues are received in cash, revenues earned can be computed from an analysis of the changes in cash as follows:

Beginning cash balance		\$25,000
Less: Cash payments		
Caddy shack	\$8,000	
Golf balls and clubs	800	
Rent	1,000	
Advertising	600	
Wages		
Drawings	1,000	11,800
Cash balance before revenues		13,200
Cash balance, March 31		18,900
Revenues earned		<u>\$ 5,700</u>

To: Lynn Benedict From: Student

I have received the balance sheet of New York Company as of December 31, 2008. A number of items in this balance sheet are not properly reported. They are:

- 1. The balance sheet should be dated as of a specific date, not for a period of time. Therefore, it should be dated "December 31, 2008."
- 2. Equipment should be shown as an asset and reported below Supplies on the balance sheet.
- 3. Accounts receivable should be shown as an asset, not a liability, and reported between Cash and Supplies on the balance sheet.
- 4. Accounts payable should be shown as a liability, not an asset. The note payable is also a liability and should be reported in the liability section.
- 5. Liabilities <u>and</u> owner's equity should be shown on the balance sheet. Don Wenger, Capital and Don Wenger, Drawing are not liabilities.
- 6. Don Wenger, Capital and Don Wenger, Drawing are part of owner's equity. The Drawing account is not reported on the balance sheet but is subtracted from Don Wenger, Capital to arrive at owner's equity at the end of the period.

# BYP 1-5 (Continued)

A correct balance sheet is as follows:

#### NEW YORK COMPANY Balance Sheet December 31, 2008

#### Assets

Cash	\$ 9,000
Accounts receivable	6,000
Supplies	2,000
Equipment	25,500
	\$42,500

## Liabilities and Owner's Equity

Liabilities	
Notes payable	\$10,500
Accounts payable	8,000
Total liabilities	18,500
Owner's equity	
Don Wenger, Capital (\$26,000 – \$2,000)	24,000
Total liabilities and owner's equity	<u>\$42,500</u>

- (a) The students should identify all of the stakeholders in the case; that is, all the parties that are affected, either beneficially or negatively, by the action or decision described in the case. The list of stakeholders in this case are:
  - ► Steve Baden, interviewee.
  - ► Both Baltimore firms.
  - Great Northern College.
- (b) The students should identify the ethical issues, dilemmas, or other considerations pertinent to the situation described in the case. In this case the ethical issues are:
  - Is it proper that Steve charged both firms for the total travel costs rather than split the actual amount of \$296 between the two firms?
  - Is collecting \$592 as reimbursement for total costs of \$296 ethical behavior?
  - Did Steve deceive both firms or neither firm?
- (c) Each student must answer the question for himself/herself. Would you want to start your first job having deceived your employer before your first day of work? Would you be embarrassed if either firm found out that you double-charged? Would your school be embarrassed if your act was uncovered? Would you be proud to tell your professor that you collected your expenses twice?

## BYP 1-7 ALL ABOUT YOU: THE ETHICS OF FINANCIAL AID

- (a) Answers to the following will vary depending on students' opinions.
  - (1) This does not represent the hiding of assets, but rather a choice as to the order of use of assets. This would seem to be ethical.
  - (2) This does not represent the hiding of assets, but rather is a change in the nature of assets. Since the expenditure was necessary, although perhaps accelerated, it would seem to be ethical.
  - (3) This represents an intentional attempt to deceive the financial aid office. It would therefore appear to be both unethical and potentially illegal.
  - (4) This is a difficult issue. By taking the leave, actual net income would be reduced. The form asks the applicant to report actual net income. However, it is potentially deceptive since you do not intend on taking unpaid absences in the future, thus future income would be higher than reported income.
- (b) Companies might want to overstate net income in order to potentially increase the stock price by improving investors' perceptions of the company. Also, a higher net income would make it easier to receive debt financing. Finally, managers would want a higher net income to increase the size of their bonuses.
- (c) Sometimes companies want to report a lower income if they are negotiating with employees. For example, professional sports teams frequently argue that they can not increase salaries because they aren't making enough money. This also occurs in negotiations with unions. For tax accounting (as opposed to the financial accounting in this course) companies frequently try to minimize the amount of reported taxable income.
- (d) Unfortunately many times people who are otherwise very ethical will make unethical decisions regarding financial reporting. They might be driven to do this because of greed. Frequently it is because their superiors have put pressure on them to take an unethical action, and they are afraid to not follow directions because they might lose their job. Also, in some instances top managers will tell subordinates that they should be a team player, and do the action because it would help the company, and therefore would help fellow employees.